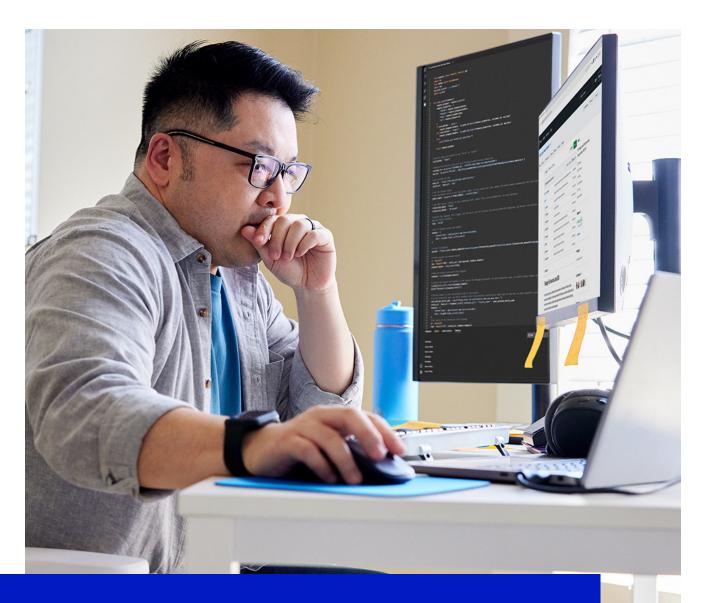


### 2024 Telesign Trust Index

### Trust in the AI era

What global leaders and businesses need to know about the critical role trust plays in the digital world amidst growing concerns over Al.







### Trust matters, now more than ever.

The advent of generative AI has the potential to upend nearly every aspect of our lives. The 2024 Telesign Trust Index showcases how fear of the unknown is impacting consumer behaviors and perceptions, and the critical role trust plays in navigating the digital world.



### Trust is foundational.

The second annual Telesign Trust Index reveals how the emergence of new technologies in the past year is magnifying the importance of trust globally across all levels of business and society. Public awareness of the potential impacts of artificial intelligence (AI) and machine learning (ML) remains murky, but with 7 of the 10 largest countries in the world set to head to the polls for elections in 2024, expect that to change in a big way as these emerging technologies dominate media headlines.



### 2024 Trust Index Key Findings



Despite a massive increase in phishing and online fraud attempts following the rise of generative AI, most people remain surprisingly ambivalent about the impact it will have on their susceptibility to digital fraud. This could leave people vulnerable if the services they engage with online don't provide digital fraud protection. At the same time, an overwhelming majority of people believe brands they engage with are responsible for protecting them from fraud.



Most people do not believe that they have recently seen a deepfake video or voice clone online, yet the vast majority fear that misinformation from deepfakes and voice clones is negatively affecting their elections.



Although a majority of people would prefer to vote online if they trusted the voting system, the reality is they don't trust the current systems and would question the outcome of an election held online.



Many people fear that Al-generated content will impact their elections, and nearly half of all people reported seeing an Algenerated political ad or message in the last year.



### Fighting AI with AI

A majority of voters believe misinformation has made election results inherently less trustworthy. They also report that their trust in the outcome of the election would increase if AI or ML was used for good — such as to prevent or stop fraud, hacking and misinformation. While consumers appreciate 'AI for good' in the context of elections, there's a gap in their understanding of how the online services they use every day utilize AI and ML to protect them from digital fraud.



# MMMMM

### **2024 Trust Index Key Findings**



### Fear of Fraud

Fear of fraud is on the rise, with a majority of people reporting they are more fearful of becoming a victim of fraud now than they were two years ago. Furthermore, most people believe they or their family members are currently vulnerable to fraud.



Fraud victims reported that a majority of the fraud incidents they have experienced occurred within the past six months, an increase since last year. Al is partially responsible for this recent uptick, as fraudsters deploy new technologies like generative Al to facilitate more frequent and sophisticated fraud attacks.



While men and women are victimized by fraud at a near equal rate, young people are victimized more often than their parents or grandparents. For the second straight year, millennials were victimized by fraud more than any other generation.



Information stolen via data breach accounts for nearly half of all fraud incidents, and this number continues to increase YoY as more brands are victimized.



Online and social media scams are the most common methods fraudsters use to target victims.

# MMMMM

### **2024 Trust Index Key Findings**



#### **Good Friction**

Most consumers believe that digital friction, such as the use of multi-factor authentication (MFA) or an additional security question during the sign-in process, is necessary for security and to protect against fraud.



#### **Reputational Damage**

Nearly all people believe brands are responsible for protecting users' digital privacy. When data breaches lead to fraud, consumers blame the brands responsible for the breach. Many stop associating with the brand altogether, while others share the negative experience with friends and family or post about it online, exacerbating the reputational fallout.



### **Consumer Repercussions**

While financial repercussions are most common for fraud victims, many also report mental or physical health repercussions, social repercussions, and even physical safety concerns.



### **Digital Fallout**

Fear of fraud impacts digital behaviors. Fraud victims are less likely to use many online services, including social media, online banking and payment services, online gaming, and more.



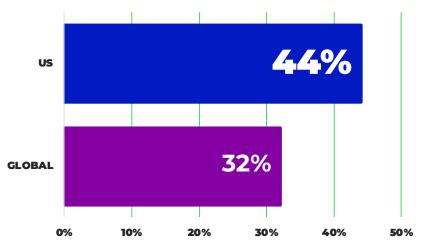
#### Fraud Results

Roughly half of all fraud victims considered their most recent fraud incident to be life-altering or very impactful. Fraud victims report that stolen money is the most common result of fraud, but stolen account access, identity theft, and account impersonation occur almost as frequently.



In the U.S., 44% of respondents think AI/ML will have no difference on their susceptibility to digital fraud. Globally, the average is lower at 32%.

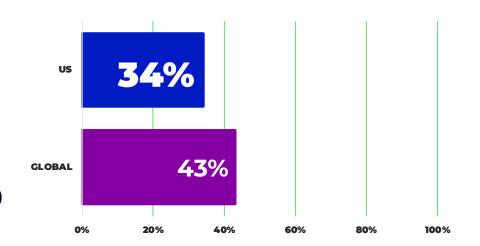
Nearly all Americans (87%) believe that the companies they engage with are responsible for protecting users' digital privacy.



Only 34% of U.S. respondents are more likely to trust a company that uses AI or ML to protect them from fraud attacks. Globally, 43% are more likely.



**to trust** companies that utilize AI or ML to protect against attacks than older people (39%) from fraud.

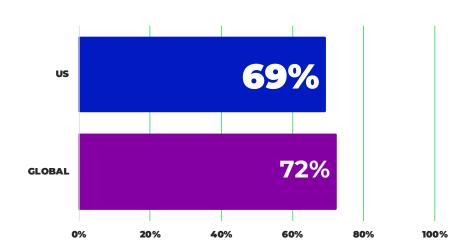




Notably, nearly twice as many Brazilians (63%) are more likely to trust a company that uses AI or ML to protect them from fraud attacks.

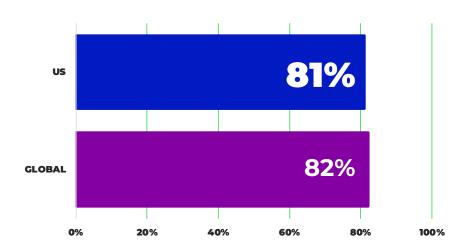


### AI & DEEPFAKES



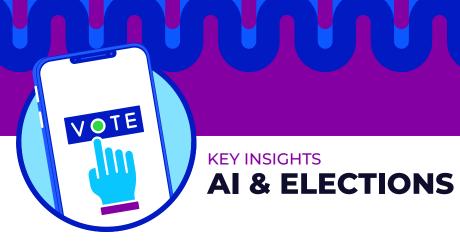
69% of respondents in the U.S. do not believe that they have been recently exposed to deepfake videos or voice clones. Global average increases to 72%.

Fraud victims are more likely to have been exposed to a deepfake or clone in the past year (21%).



The vast majority of Americans surveyed (81%) fear that misinformation from deepfakes and voice clones is negatively affecting the integrity of their elections. Global average is 82%.

People who identify as liberal (38%) and conservative (35%) strongly agree that misinformation is negatively affecting elections compared to those who identify as moderate (28%).



In the U.S., 17% of respondents report seeing an Al-generated political ad or message in the last week, while 45% have seen one sometime during the last year. Globally, 17% report seeing an Al-generated political ad or message in the last week, while 47% of people have seen one in the last year.



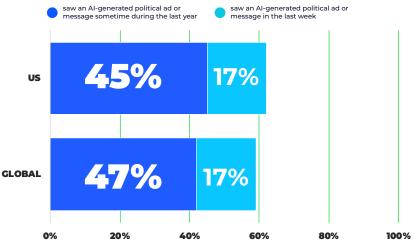
### Those aged 45+ are much more apt to be

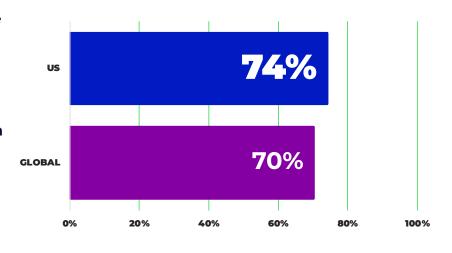
unsure (41%) of whether they have seen an Al-generated ad or message than those ages 18-44 (20%).

74% of U.S. respondents agree that they would question the outcome of an election held online. Global average is slightly lower at 70%.

Americans are the least likely to trust online election results.

People who identify as conservative are more likely (76%) to question the outcome of an online election than those who identify as liberals (67%) and as moderate (70%).





At the same time, 62% of Americans would prefer to vote online if they trusted online voting systems. Globally, that number increases to 69%, with Americans showing the least amount of enthusiasm for online voting. Brazilians and Singaporeans (74%) registered the strongest preference for online voting.

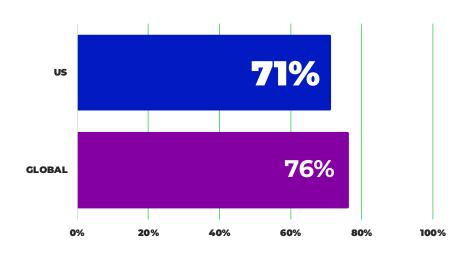
### **AI & ELECTIONS**

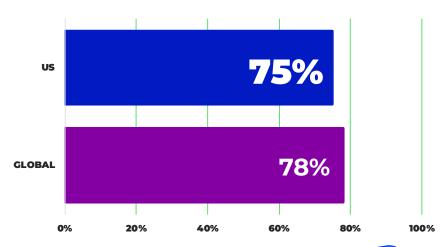
A large majority of American respondents (71%) are more likely to trust the outcome of an election if Al and ML is used to prevent cyberattacks, voter fraud, and hacking. Global average is higher at 76%.

Meanwhile, 83% of Brazilians would be more likely to trust the outcome of an election if Al and ML is used to prevent cyberattacks, voter fraud, and hacking.

In the U.S., three out of four (75%) people believe misinformation has made election results inherently less trustworthy. Global average is 78%.

Along the same lines, roughly three-quarters (73%) of Americans fear Algenerated content will undermine upcoming elections, in line with the global average (72%).



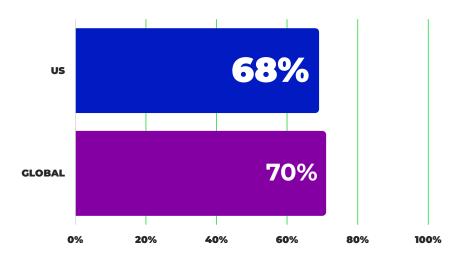


Conservatives are more likely to agree (82%) that misinformation has made election results less trustworthy compared to people who identify as liberals (72%).

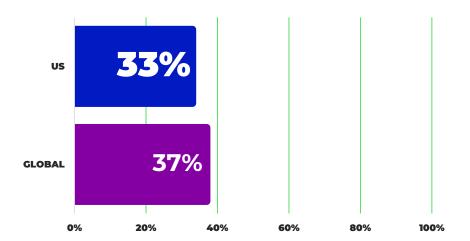




### FEAR OF FRAUD



Most Americans (68%) believe they or their family members are vulnerable to digital fraud. Globally, that figure increases slightly to 70%.



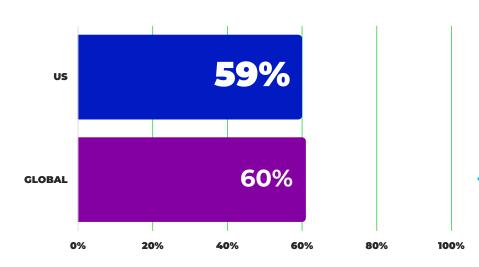
In the U.S., more than a third of people would rather replace their phone number or email address (33%) than be a victim of fraud. Globally, 37% of people feel the same way.

Additionally, 35% of Americans would rather spend a week without the internet than be a victim of fraud.



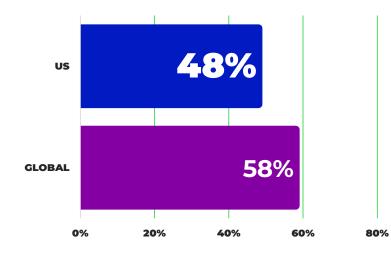
In the U.S., data breaches accounted for 45% of reported fraud incidents, a small uptick from the 2023 Trust Index (44%). Globally, that figure increases slightly to 46%.

### **FEAR OF FRAUD**



59% of Americans who have experienced fraud in the past three years indicate this incident happened within the past six months. Globally, that figure increases slightly to 60%.

30% of people in the U.S. and 28% globally have been a victim of telephone or digital fraud over the past three years. The U.S. has the highest rate of the countries surveyed for the Trust Index.



Nearly half of all Americans (48%) are more fearful of becoming a victim of fraud now than they were two years ago. Globally, the majority (58%) of people are more fearful than they were two years ago.

**52%** 

Half of those surveyed (52%) feel increased fear of being a victim of fraud due to the need to submit personal information online, while 34% attribute the increased fear to someone they know becoming a victim of fraud.

100%

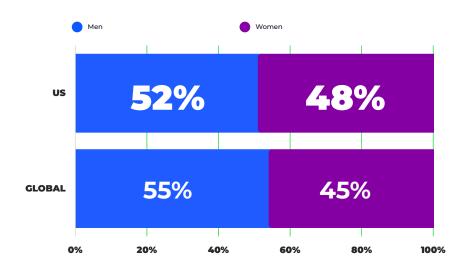


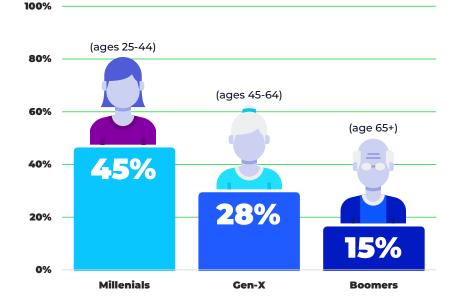
## FRAUD VICTIM DEMOGRAPHICS

52% of men and 48% of women in the U.S. are victimized by fraud. Globally, men account for 55% of fraud victims, while women represent the remaining 45%.

Millennials are victimized more frequently (45%) than any other age group or generation around the world, including Gen X and Baby Boomers.

Younger people who were victims of fraud were statistically more likely (53%) than older victims (36%) to have the incident associated with a brand that has their personal information. This is likely due to spending more time on the internet and on their devices.







### FRAUD PERCEPTIONS

When it comes to fraud perceptions, Americans believe telephone scams are the most common type of fraud (29%), while Brazilians overwhelmingly believe account takeovers are the most common (43%). In the U.K., phishing scams were the most popular answer (24%).



**Telephone Scams** 





**Account Takeovers** 



43%



**Phishing** 

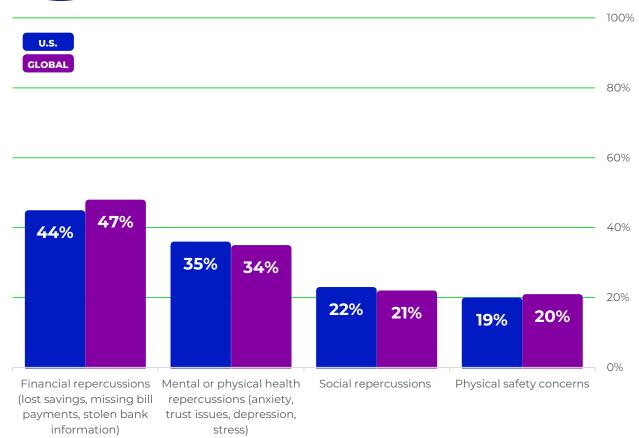


Fraud scams via social media, digital, and phone, identity theft, and bank and mail fraud are the top ways victims are targeted by fraudsters.

More than three in ten Americans have experienced fraud through online channels. Online attacks are also the most common types of fraud experienced by people in the U.K. (31%), while social media attacks are the most common type of fraud in Brazil (33%).







44% of all fraud victims in the U.S. and 47% of fraud victims globally have experienced financial repercussions from their fraud incident. These repercussions include lost savings, missing bill payments, and stolen bank information.

After their fraud incident, 35% of U.S. victims and 34% of global victims report experiencing mental or physical health repercussions such as anxiety, trust issues, depression, and stress.

More than one in five (22%) fraud victims in the U.S. **faced social repercussions from their fraud incident.** Globally, this figure is 21%.

Moreover, 19% of fraud victims in the U.S. said they had **physical safety concerns because of their fraud incident.** Globally, this figure is 20%.

84%

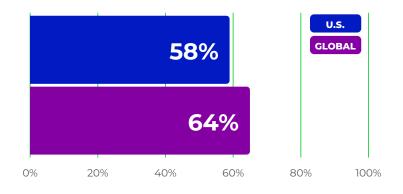
In the U.S. and globally, 84% of victims said their own actions led to the fraud exposure. Ten percent of U.S. victims attributed their fraud exposure to a family member. Globally, 15% expressed the same.



### REPUTATIONAL DAMAGE

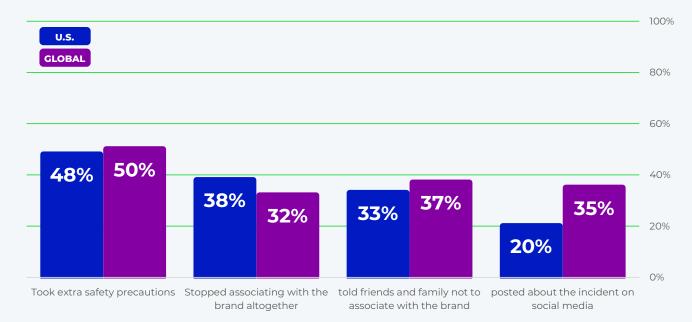
58% of people in the U.S. and 64% globally who were victimized by a data breach indicate that the incident **negatively impacted their perception of the brand.** 

In the U.K., 66% of victims say it negatively impacted their perception of the brand, while Brazil is the highest at 76%.



Nearly half of all victims took extra safety precautions with the brand involved in their fraud incident (48% in the U.S. and 50% globally), while **more than a third stopped associating with the brand altogether** (38% in the U.S. and 32% globally).

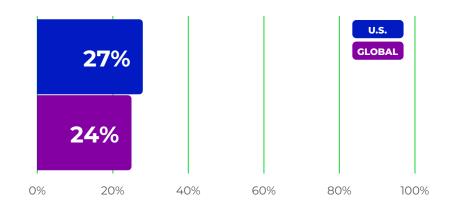
In the U.S., 33% of victims told friends and family not to associate with the brand involved in their fraud incident, while 20% posted about the incident on social media. Globally, 37% of victims told friends and family not to associate with the brand, while 35% posted about the incident on social media.





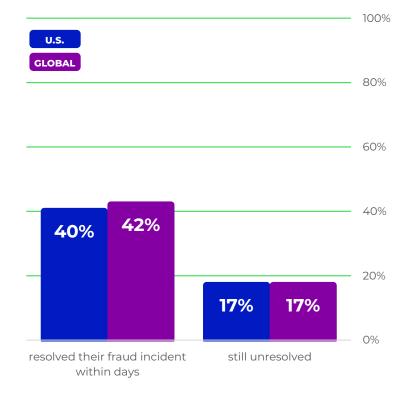
In the U.S., one in four victims (27%) deleted their personal online account within days after discovering the fraud incident.

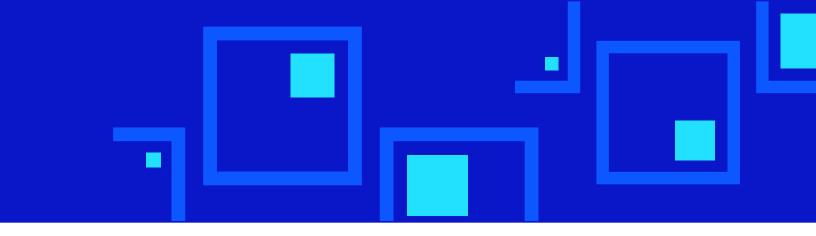
Globally, 24% of victims took this action.



In the U.S., 40% of victims resolved their fraud incident within days. Globally this figure increases slightly to 42%.

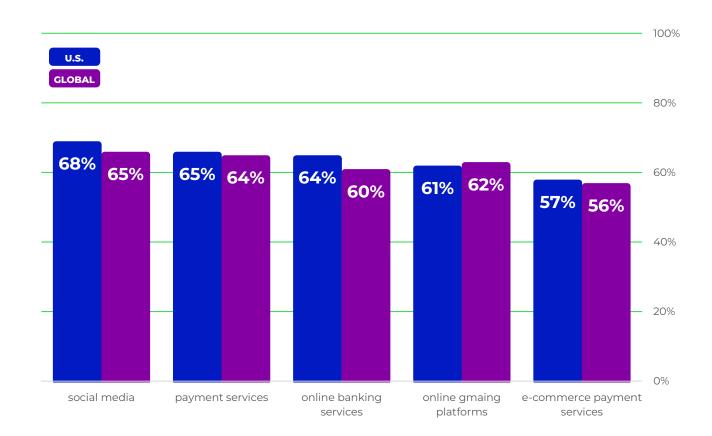
However, both in the U.S. and globally, nearly one in five (17%) are still not resolved.





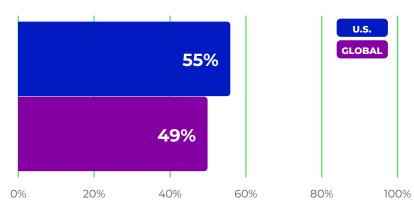
### **DIGITAL FALLOUT**

Following incidents of fraud, victims were less likely to use many online services, inlcuding: social media, online payment services, online banking services, online gaming platforms, and e-commerce payment services.

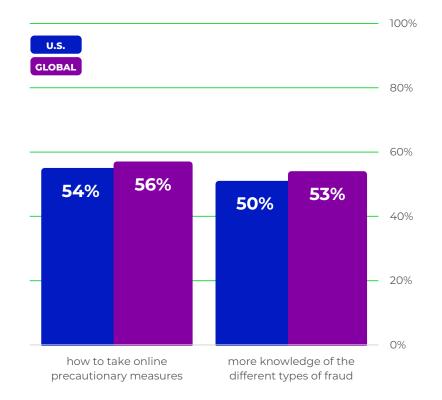




### FRAUD RESULTS



In the U.S., more than half of all fraud victims (55%) considered their most recent fraud attack lifealtering or very impactful. Globally, 49% of victims considered it life-altering or very impactful.



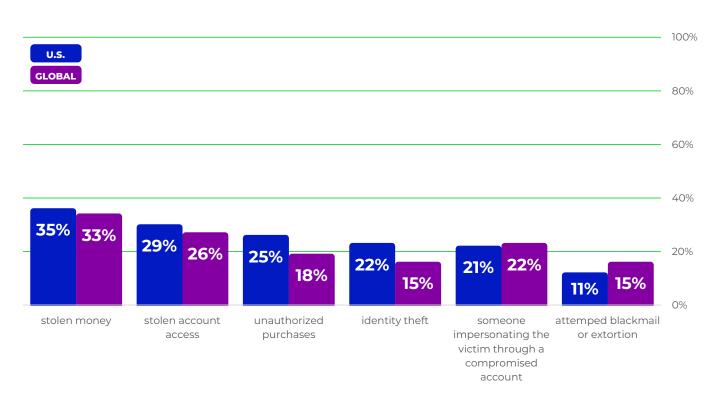
When asked what they wish they had known before becoming a victim of fraud, 54% of victims in the U.S. said how to take online precautionary measures. Globally, 56% reported feeling the same.

Half (50%) of those in the U.S. also wished they had more knowledge of the different types of fraud before becoming a victim, while globally 53% agreed.

### **FRAUD RESULTS**

The results of fraud experiences by those surveyed include: **stolen money, stolen** account access, unauthorized purchases, identity theft, someone impersonating the victim through a compromised account, and attempted blackmail or extortion.

Americans had the highest instances of unathuroized purchases and stolen identity, while Brazilians had the highest instances of stolen money, stolen account access, account impersonation, and blackmail or extortion





**38%** 

In the U.S., 38% of victims were never reimbursed. In Brazil, that figure jumps to 51%

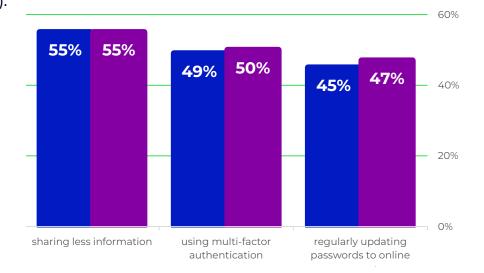


When it comes to protecting identity and personal information online, **sharing less information** is the top action taken in America and globally (55% for both).

The second most popular is using multifactor authentication, followed by regularly updating passwords to

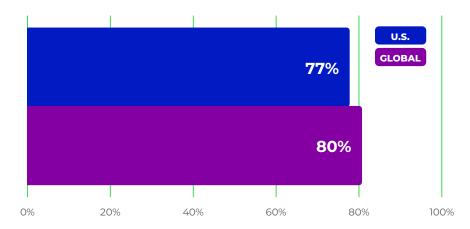
online accounts.

U.S. GLOBAL 80%



In the U.S., 77% of people believe digital friction is necessary for security and to protect against fraud.

Globally, a whopping 80% believe it is necessary.



## Key insight for businesses

55%

of firms are already engaging in at least a limited implementation of Al

igital technologies are transforming our world faster than businesses have been able to transform their digital infrastructure.

The COVID-19 pandemic accelerated this transformation years ahead of what most experts thought was possible. The debut of ChatGPT and the subsequent surge in Al development has accelerated the pace of innovation at an even greater rate.

Many businesses have been quick to recognize the potential economic benefits of integrating AI into their digital infrastructure. According to data from CompTIA, a leading voice for the global IT ecosystem, 55% of firms are already engaging in at least a limited implementation of AI.

For all the promise AI holds, it also brings significant challenges. Fraudsters have discovered that AI tools can be used to streamline fraud and cyberattacks, leading to more than a 1,000% increase in phishing since the launch of ChatGPT.

As the volume of digital business rises year over year, the potential for Al-enhanced digital fraud increases with it. The good news: businesses are taking note. Forbes Advisor reports that 51% of businesses are

using AI
to help with
cybersecurity and
fraud management.
In the near future, every
business will need to fight AI with AI.

The second annual Trust Index examines the pivotal role trust plays in a world shaped by the emergence of generative Al. The findings offer insights into consumer sentiment toward Al and ML, and the resulting shifts in how people engage with businesses and services online, the content they see on social media and even how they vote.

The study revealed a dichotomy of desires, with consumers wanting Al's protection against existential threats to democracy and elections yet remaining ambivalent about its ability to safeguard their personal data from digital threats.

Fear of the unknown also emerged as a common theme, presenting an opportunity for businesses to not only embrace AI and ML technologies but also to showcase their commitment to safeguarding customer data. In the era of AI, businesses stand at a crossroads, tasked with not only adopting innovative technologies but also fostering trust. Those who navigate this challenge successfully will emerge as beacons of trust in the digital world.



### What are the latest digital fraud trends businesses should be aware of?

Digital fraud tactics evolve quickly, making it essential for companies to stay up to date on the most prevalent trends and prevention strategies in order to build and keep customer trust. The latest tactics fraudsters are using to steal from businesses and their customers include:

#### **Account Takeovers**

Generative AI has enabled fraudsters to super-charge phishing attacks. Data from the 12-month period following the launch of ChatGPT showed a 1265% increase in malicious phishing messages and a 967% increase in credential phishing. Gone are the grammar and translation errors of pre-AI phishing messages. With the help of generative AI, fraudsters can easily correct these mistakes resulting in more convincing and harder to spot phishing attempts. And they're using them to steal credentials, takeover accounts, infiltrate companies and steal customer data. It's critical for businesses to use technology to detect signs of account takeovers to stop them in their tracks.

### **Exploiting MFA**

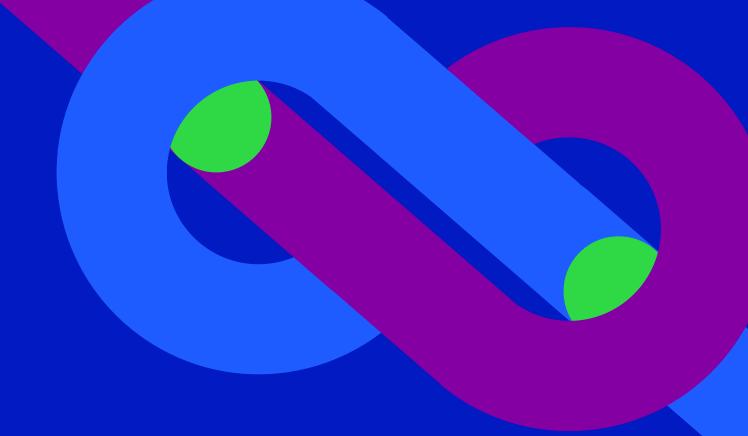
Multi-factor authentication (MFA) was **inactive in approximately 99% of successful digital intrusions,** according to data from Microsoft. While MFA has been around for a long time, many companies are still not using it consistently. The solution is simple, MFA needs to be turned on by default to protect the digital infrastructure of every business. Proper training of IT staff and the rest of the enterprise is also critical for staving off social engineering intrusions that take advantage of gaps in MFA.

#### **Fake Accounts**

The proliferation of fake accounts also poses a significant threat to companies operating online. Individuals sneak their way into online communities by creating fake accounts, wreaking havoc among legitimate users and ultimately tarnishing brand reputations. A growing challenge closely associated with the use of fake accounts is the emergence of deepfakes or voice clones.

While technology firms are making strides in how to quickly identify, label, and remove Al-generated images and videos from the digital world, not enough attention is paid to how this content is distributed. One of the primary ways is through fake accounts, online and via social media. The best way for businesses to stop the spread of fake accounts is by improving their Know Your Customer (KYC) processes to raise the bar in proving users are real.





### Methodology

This survey was fielded online and reached a total of n=1,000 completions in each market. Those surveyed were adults across the United States, United Kingdom, Singapore, and Brazil aged 18+; a subset of which have been victims of digital fraud within the past three years.

The survey was fielded between March 11 – April 6, 2024. The margin of error is +/- 3.1 percentage points for each market.

### **About Telesign**

Telesign provides Continuous Trust™ to leading global enterprises by connecting, protecting, and defending their digital identities. Telesign verifies over five billion unique phone numbers a month, representing half of the world's mobile users, and provides insights into the remaining billions. The company's powerful machine learning and extensive data science deliver identity risk recommendations with a unique combination of speed, accuracy, and global reach. Telesign solutions provide fraud protection, secure communications, and enable the digital economy by helping companies and customers to engage with confidence. Learn more at <a href="https://www.telesign.com">www.telesign.com</a> and follow us on X, formerly known as Twitter, at @Telesign.

